



## TENT SALES

### NOISE ABATEMENT

#### SITUATION

Golf club's homeowner neighbors complaining about noise from banquets.

#### SOLUTION

Customize 27'x90' tent, with one side mounted on top of stone wall, with taut secured sidewall, glass doorways, sound-reducing baffles, external air conditioning with through-tent ducting, chandeliers, and all interior surfaces covered by pleated liner.

#### FEATURES

- Special gutter connecting to existing gutter system.
- Column spacing to match building columns.

#### RESULT

- Neighbors' complaints ceased.
- Wedding reception revenues increased dramatically.
- Owners saved 95% of the cost of permanent building.





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### INCREASED STORAGE

#### SITUATION

- Motorcycle dealer needs to increase warehouse space.

#### SOLUTION

- Two 20'x30' tents placed end-to-end against rear of building. Use extra bracing and reduce rafter spacing to allow year-around use.

#### FEATURES

- Two-piece sliding sidewall system joined by center zipper.
- Solid dark green color to accelerate snow melt.

#### RESULT

- Increased dealer capacity at low investment cost and minimal footprint.





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### CONTRACT RENEWAL

#### SITUATION

Facility management company seeks to win long-term contract to manage prestigious conference center.

#### SOLUTION

Arrange trade-in of 10-year-old tent. Replace with larger 40'x80' tent installed with 10' legs over expanded brick patio. Equip with ceiling fans, LED lighting, sliding side wall, and pleated liner.

#### FEATURES

- Customized gutter system to remove rainwater
- Digital DMX controller creates custom lighting colors and effects for each event.
- Rental passageway tent provided when needed in the event of inclement weather.

#### RESULT

Contract secured for ten years.

